

# Physicians May Not Embrace Health IT Incentives

BY JOYCE FRIEDEN

WASHINGTON — Although government health officials are hoping that most physicians will get on the “meaningful use” bandwagon, that’s not likely to happen easily, according to Dr. Len Lichtenfeld, deputy chief medical officer of the American Cancer Society.

“I don’t think [health care] professionals have any idea what’s coming,” Dr.

Lichtenfeld said during a panel discussion at an eHealth Initiative conference. “I think [federal officials] are risking failure because doctors will say, ‘Are you kidding? I don’t want to have anything to do with this.’ I hope that isn’t what happens, but I tell you, be prepared.”

Under the Health Information Technology for Economic and Clinical Health (HITECH) Act, a part of last year’s federal stimulus law, physicians who treat

Medicare patients can be awarded up to \$44,000 over 5 years for the meaningful use of a certified health information system. For physicians whose patient populations are at least 30% Medicaid patients, the incentive is as much as \$64,000.

But physicians who already have computers may find that they won’t meet the requirements for the incentive, Dr. Lichtenfeld said. “Doctors have invested in these systems and now they’re worth-

less. They don’t have the time, they don’t have the money, they don’t have the expertise. And to have to get [a new system] up and running in 2-3 years—they won’t do it. Something simpler would’ve gotten us to where we have to go.”

Despite a few patient-driven efforts (see box), no one has figured out how to use information technology as a way to get patients more involved in their care, Dr. Lichtenfeld contended. “A couple of years ago, personal health records... were the talk of the town. They were going to get everybody on board. Patients were going to run to various Web sites and fill out their health information. Health plans were going to get together and figure out how to bring their data so it would be downloadable and easily accessible.”

But none of that has yet come to pass, he said. “Personal health records landed with a thud. We need to figure out that sometimes we have to keep it simple.” For example, the cancer community should come up with a simple document to give to patients listing their diagnosis, their expected length of hospital stay, what kind of treatment they’re getting, and what medications they need

*Continued on following page*

## Patients Can Supply the Data

Patients can play a role in providing useful health information, Dr. Stack emphasized. As an example, he cited [www.patientslikeme.com](http://www.patientslikeme.com), a Web site for patients with life-threatening or chronic illnesses such as amyotrophic lateral sclerosis (ALS), HIV, and mood disorders.

Visitors to the site can sign up for a free account and a screen name, which they use to post their comments and health statistics. “People voluntarily post their own health data. Some are very open about it—they post every pill they’re on, the dose, the frequency, what’s happening to them,” said Dr. Stack.

In the ALS community, members developed “a patient population and a data set that was so robust that if [community members] put in enough of their own variables, [the site] could predict when you’d be in a wheelchair within a week and when you’d be on a ventilator within a week. It was that precise. We could never replicate that in a prospective, double-blind randomized controlled trial. We could never get an institutional review board to [accept it] and never get people to do it.”

But for patients such as these, “the motivation of your own health and the fear of death through your own illness is a motivator we can’t replicate with money or incentives,” he said.

# HHS Lays Out Plans to Test, Certify EHRs

BY MARY ELLEN SCHNEIDER

The federal government has put forward its plan to test and certify electronic health records in preparation for the Medicare and Medicaid incentive program that will reward physicians for the use of health information technology.

The proposed rule, which was released on March 2, establishes a temporary certification program in which the National Coordinator for Health Information Technology, Dr. David Blumenthal, will designate certain organizations to test and certify complete electronic health records (EHRs) and related modules.

Under the temporary program, Dr. Blumenthal's office would take on many of the functions, such as accreditation, that will later be performed by private groups. The idea behind the temporary program is to ensure that certified EHR products are available before the first incentives for use of certified systems begin in 2011.

The rule also proposes the creation of a permanent certification program that would eventually replace the temporary one. The permanent program would be

more sophisticated, dividing the responsibility for testing and certification among different organizations. The permanent program also would include accreditation processes and set forth the requirement that certification bodies perform surveillance of certified EHR products. Certification bodies also may be able to assess additional health information technology products beyond EHRs and their modules. Both certifica-

tion programs, however, would be voluntary.

Dr. Blumenthal called publication of the proposed rule an "important first step" to bringing structure to the evaluation of EHRs and EHR modules. "The programs will help support end users of certified products, and ultimately serve the interests of each patient by ensuring that their information is securely managed and available where and when it is

needed," he said in a statement.

Earlier this year, the federal government issued a proposed rule outlining the criteria for meaningful use of EHRs and an interim final rule that included an initial set of standards and specifications for certification of products.

Two separate regulations finalizing the temporary and permanent certification programs are expected to be published by the fall. ■

*Continued from previous page*

to take. "This is a good example of where we are not today."

In the meantime, the Department Health and Human Services is trying to get physicians to meet some meaningful use criteria that aren't even written yet, said Dr. Steven Stack, an emergency physician and member of two workgroups of the department's HIT Policy Committee. He noted that two criteria "were supposed to be finished on Dec. 31, 2008, by statute. It's 2010 and they're not done, and it may be a year before we get something. A lot of these things aren't ready for prime time."

Instead of requiring physicians to meet lots of criteria, "if we focus on the smallest of things, then doggedly persist until we knock down those barriers, and then require people to meet those [expectations]—with the proper incentives, we can make a really great step forward," said Dr. Stack, who is a member of the American Medical Association board of trustees.

In contrast, Steven Findlay, senior health policy analyst at Consumers Union, expressed impatience with the process. "We ought to try to push as far as we possibly can with the 2011 meaningful use criteria," he said. "We ought to be exquisitely sensitive to what's doable in 2011 ... but shouldn't be running from time to push. We've been talking about this stuff for 10 years, and for the good of patients and consumers, we need to do this."

The conference was sponsored by Ingenix, the AMA, and several other industry groups. The speakers reported that they had no conflicts of interest relevant to their presentations. ■