# Most Physicians Have Industry Ties, Survey Finds

## BY MARY ELLEN SCHNEIDER New York Bureau

early all physicians have ties to the pharmaceutical or device industries ranging from accepting drug samples to serving on a speakers' bureau, according to a survey of physicians across six specialties.

The study found that 94% of physicians surveyed reported some type of relationship with industry, most frequently receiving food in the workplace (83%); 78% also reported accepting drug samples.

Fewer physicians, about 35%, reported accepting reimbursement for admission to continuing medical education meetings or other meeting-related expenses, and 28% said they received payments for consulting, speaking, serving on an advisory board, or enrolling patients in clinical trials (N. Engl. J. Med. 2007;356;1742-50).

Physicians contacted by this news organization said that while the study raises important issues, it is not a cause for alarm since many of the industry interactions outlined in the study are essential and appropriate.

Eric G. Campbell, Ph.D., of the Institute for Health Policy at Massachusetts General Hospital-Partners Health Care System in Boston, and his colleagues surveyed 3,167 physicians working in anesthesiology, cardiology, family practice, general surgery, internal medicine, and pediatrics. Of those surveyed, 1,662 completed the questionnaire for an overall response rate of about 52%. The study was supported by a grant from the Institute on Medicine as a Profession.

The type and extent of reported interaction with representatives of the pharmaceutical and device industries varied by specialty, the researchers found. For example, cardiologists were more than twice as likely as family physicians to receive payments for professional services, such as consulting or work on clinical trials.

Family physicians held the most meetings with industry representatives, on average about 16 meetings per month, according to the study.

Practice setting also played a role in the interaction. Physicians in group practice were six times more likely to receive drug samples than were those in hospitals, clin-

## INDEX OF Advertisers

Bayer HealthCare Pharmaceuticals Inc.	
Betaseron	10-12
Corporate	19
Forest Pharmaceuticals, Inc.	
Namenda	16a-16b
GlaxoSmithKline	
Podcast: Headway on Migraine Headaches	7
Eli Lilly and Company	
Cymbalta	3-5
Ortho-McNeil Neurologics, Inc.	
Podcast: STAT!	21
SCHWARZ PHARMA, Inc.	
Neupro	15
Serono / Pfizer	
Rebif	23-24
Teva Neuroscience, Inc.	
AZILECT	8a-8b, 9

ics, or staff-model health maintenance organizations, three times as likely to receive gifts, and nearly four times as likely to receive payments for professional services.

In an interview, Dr. James King, president-elect of the American Academy of Family Physicians said, "I don't think it's a major cause for concern."

Dr. King said he was not surprised by the survey findings, especially since it is a common practice for physicians to accept drug samples in an effort to save their patients money. Most practices are likely operating within the guidelines set out by the American Medical Association, he said. The AMA guidelines recommend that gifts should primarily have a benefit to patients and should not be of substantial value. For example, modest meals and textbooks are acceptable under the AMA guidelines, but cash payments should not be accepted.

The relationship with industry should continue to be watched and addressed,

said Dr. King, who recommended that physicians review their own ethical guidelines from time to time and refuse to accept any gift that would inappropriately influence their prescribing habits.

Dr. Jack Lewin, CEO of the American College of Cardiology, called for an increase in the number of publicly funded independent reviews of drugs and devices. Increases in federal research funding would help to clarify some of the gray areas of cardiovascular care, he added.



### BRIEF SUMMARY OF FULL PRESCRIBING INFORMATION

INDICATIONS AND USAGE Rebif® (interferon-beta-1a) is indicated for the treatment of patients with relapsing forms of multiple sclerosis to decrease the frequency of clinical exacerbations and delay the accumulation of physical disability. The efficacy of Rebif® in chronic progressive multiple sclerosis has not been established.

#### **Clinical Studies**

Clinical Studies Two multicenter studies evaluated the safety and efficacy of Rebif® in patients with relapsing-remitting multiple sclerosis. Study 1 demonstrated that Rebif® significantly reduced the number of relapses per patient compared to placebo at 2 years. Study 2 was a comparative trial comparing Rebif® 44 mcg sc tiw were more likely to remain relapse-free at 24 and 48 weeks than were patients treated with Avonex® 30 mcg im qw. The results of this trial demonstrated 48 weeks were generally similar between the two treatment groups. Exceptions included injection site disorders (83% of patients on Rebif® vs. 24% of patients on Avonex®), hepatic function disorders (18% on Rebif® vs. 10% on Avonex®), and leukopenia (6% on Rebif® vs. <1% on Avonex®), which were observed with greater frequency in the Rebif® group compared to the Avonex® group. Avonex®), which Avonex® group.

CONTRAINDICATIONS Rebif\* (interferon beta-1a) is contraindicated in patients with a history of hypersensitivity to natural or recombinant interferon, human albumin, mannitol USP, sodium acetate, or Water for Injection USP.

WARNINGS Rebif<sup>®</sup> (interferon beta-1a) should be used with caution in patients with depression, a condition that is common in people with multiple sclerosis. Depression, suicidal ideation, and suicide attempts have been reported to occur with increased frequency in patients receiving interferon compounds, including Rebif<sup>®</sup>. Patients should be advised to report immediately any symptoms of depression and/or suicidal ideation to the prescribing physician. If a patient develops depression, cessation of treatment with Rebif<sup>®</sup> should be considered.

depression, cessation of treatment with Rebif® should be considered. Severe liver injury, including some cases of hepatic failure requiring liver transplantation has been reported rarely in patients taking Rebif®. Symptoms of liver dysfunction began from one to six months following the initiation of Rebif®. If jaundice or other symptoms of liver dysfunction appear, treatment with Rebif® should be discontinued immediately due to the potential for rapid progression to liver failure. Asymptomatic elevation of hepatic transaminases (particularly SGPT) is common with interferon therapy (see ADVERSE REACTIONS). Rebif® should be initiated with caution in patients with active liver disease, alcohol abuse, increased serum SGPT (>2.5 times ULN), or a history of significant liver disease. Also, the potential risk of Rebif® used in combination with known hepatotoxic products should be considered prior to Rebif® Reduction of Rebif® dose should be considered if SGPT rises above 5 times the upper limit of normal. The dose may be gradually re-escalated when enzyme levels have normalized. Anaphylavir and other allergic reactions forme severe) have hear proorted as a case

Anaphylaxis and other allergic reactions (some severe) have been reported as a rare complication of Rebif<sup>47</sup>. Other allergic reactions have included skin rash and urticaria, and have ranged from mild to severe without a clear relationship to doscor duration of exposure. Several allergic reactions, some severe, have occurred after prolonged use.

#### PRECAUTIONS

**PRECAULIONS** General: Caution should be exercised when administering Rebif<sup>®</sup> to patients with pre-existing seizure disorders. Seizures have been associated with the use of beta interferons. A relationship between occurrence of seizures and the use of Rebif<sup>®</sup> has not been established. Leukopenia and new or worsening thyroid abnormalities have developed in some patients treated with Rebif<sup>®</sup>. Regular monitoring for these conditions is recommended.

Information for Patients: All patients should be instructed to read the Rebif<sup>®</sup> Medication Guide supplied to them. Patients should be cautioned not to change the dosage or the schedule of administration without medical consultation. Patients should be informed of the most common and the most severe adverse reactions associated with the use of Rebif<sup>®</sup>. Patients should be advised of the symptoms associated with these conditions, and to report them to their physician.

Female patients should be cautioned about the abortifacient potential of Rebif®

Patients should be instructed in the use of aseptic technique when administering Rebif<sup>®</sup>. Appropriate instruction for self-injection or injection by another person should be provided, including careful review of the Rebif<sup>®</sup> Medication Guide. If a patient is to self-administer Rebif<sup>®</sup>, the physical and cognitive ability of that patient to self-administer and properly dispose of syringes should be assessed. The initial injection should be performed under the supervision of an appropriately qualified health care professional. Patients should be advised of the importance of rotating sites of injection with each dose, to minimize the likelihood of severe injection site reactions or necrosis.

Laboratory Tests: In addition to those laboratory tests normally required for monitoring patients with multiple sclerosis, blood cell counts and liver function tests are recommended at regular intervals (1, 3, and 6 months) following introduction of Rebif\* therapy and then periodically thereafter in the absence of clinical symptoms. Thyroid function tests are recommended every 6 months in patients with a history of thyroid dysfunction or as clinically indicated. Patients with myelosuppression may require more intensive monitoring of complete blood cell counts, with differential and platelet counts.

Immunization: Patients taking Rebif® may receive concomitant influenza vaccination and achieve similar positive antibody response to the vaccination as patients not receiving Rebif®. The exact relationship of antibody titers to vaccine efficacy is unknown in patients taking Rebif®.

Drug Interactions: Drug interaction studies have not been conducted with Rebif<sup>®</sup>. Due to its potential to cause neutropenia and lymphopenia, proper monitoring of patients is required if Rebif<sup>®</sup> Rebif<sup>®</sup>. Due to its potential to cause neutropenia and lymphopenia, proper monitoring of patients is required if Rebif<sup>®</sup> Rebif<sup>®</sup> is used in combination with other products associated with hepatic injury, should be considered when Rebif<sup>®</sup> is used in combination with other products associated with hepatic injury, or when new agents are added to the regimen of patients already on Rebif<sup>®</sup> (see WARNINGS).

(see WARNINGS). Carcinogenesis, Mutagenesis, Impairment of Fertility: No carcinogenicity data for Rebif<sup>®</sup> are available in animals or humans. Rebif<sup>®</sup> was not mutagenic when tested in the Ames bacterial test and in an *in vitro* cytogenetic assay in human lymphocytes in the presence and absence of metabolic activation. No studies have been conducted to evaluate the effects of Rebif<sup>®</sup> on fertility in humans. In studies in normally cycling female cynomolgus monkeys given daily sc injections of Rebif<sup>®</sup> for six months at doses of up to 9 times the recommended weekly human dose (based on body surface area), no effects were observed on either menstrual cycling or serum estradiol levels. The validity of extrapolating doses used in animal studies to human doses is not established. In male monkeys, the same doses of Rebif<sup>®</sup> had no demonstrable adverse effects on sperm count, motility, morphology, or function.

Pregnancy Category C: Rebif<sup>®</sup> treatment has been associated with significant increases in embryolethal or abortifacient effects in cynomolgus monkeys administered doses approximately 2 times the cumulative weekly human dose (based on either body weight or surface area) either during the period of organogenesis (gestation day 21-89) or later in pregnancy. There were no fetal malformations or other evidence of teratogenesis noted in these studies. These effects are consistent with the abortifacient effects of other type I interferons. There are no adequate and well-controlled studies of Rebif<sup>®</sup> in pregnant women. However, in Studies 1 and 2, there were 2 spontaneous abortions observed and 5 fetuses carried to term among 7 women in the Rebif<sup>®</sup> groups. If a woman becomes pregnant or plans to become pregnant while taking Rebif<sup>®</sup>, she should be informed about the potential hazards to the fetus and discontinuation of Rebif<sup>®</sup> should be considered. A pregnancy registry has been established to monitor pregnancy outcomes of women exposed to Rebif<sup>®</sup> thele pregnant. Register patients online at www.RebifPregnancyRegistry.com or call MS LifeLines<sup>™</sup> at 1-877-447-3243.

Nursing Mothers: It is not known whether Rebif\* is excreted in human milk. Pediatric Use: The safety and effectiveness of Rebif\* in pediatric patients have not been studied. Geriatric Use: Clinical studies of Rebif<sup>®</sup> did not include sufficient numbers of subjects aged 65 and over to determine whether they respond differently than younger subjects.

over to determine whether they respond differently than younger subjects. **ADVERSE REACTIONS** The most frequently reported serious adverse reactions with Rebif® were psychiatric disorders including depression and suicidal ideation or attempt (see WARNINGS). The incidence of depression of any severity in the Rebif®-treated groups and placebo-treated group was approximately 25%. In post-marketing experience, Rebif® administration has been rarely associated with severe liver dysfunction, including hepatic failure requiring liver transplantation (see WARNINGS). The most commonly reported adverse reactions were injection site disorders, influenza-like symptoms (headache, fatigue, fever, rigors, chest pain, backpain, myalgia), abdominal pain, depression, elevation of liver enzymes and hematologic abnormalities. The most frequently reported adverse resulting in clinical intervention (e.g., discontinuation of Rebif®, adjustment in dosage, or the need for concomitant medication to treat an adverse reaction symptom) were injectionsite disorders, influenza-like symptoms, depression and elevation on the enzymes (See WARNINGS). Injection site necrosis was rare.

on Abnormalities in Study 1 The safety of Rebif® (22 mm

Table 1. Adverse Reactions a	nd Laborator	Abnormalitie	s in Study 1	The safety of Rebif® (22 mcg
	Rebif <sup>®</sup>	<b>Rebif</b> ®		and 44 mcg) vs placebo was studied in 560 patients with
BODY SYSTEM	Placebo tiw	22 mcg tiw	44mcq tiw	RRMS who were treated for
Preferred Term	(n=187)	(n=189)	(n=184)	24 months (Study 1). Table 1
BODY AS A WHOLE				enumerates adverse events and laboratory abnormalities
Influenza-like symptoms	51%	56%	59%	that occurred at an incidence
Headache	63%	65%	70%	
Fatique	36%	33%	41%	that was at least 2% more in
Fever	16%	25%	28%	either Rebif®-treated group
Rigors	5%	6%	13%	than was observed in the
Chest Pain	5%	6%	8%	placebo group.
Malaise	1%	4%	5%	Immunogenicity:
INJECTION SITE DISORDERS				As with all therapeutic
Injection Site Reaction	39%	89%	92%	proteins, there is a potential
Injection Site Necrosis	0%	1%	3%	for immunogenicity. Serum
CENTRAL & PERIPH NERVOU	IS			NAb were detected in 31%
SYSTEM DISORDERS				and 24% of Rebif®-treated
Hypertonia	5%	7%	6%	patients at the 22 mcg and
Coordination Abnormal	2%	5%	4%	44 mcg tiw dose
Convulsions	2%	5%	4%	respectively at one or more
ENDOCRINE DISORDERS	24/		<b>5</b> 0/	times during Study 1. The
Thyroid Disorder	3%	4%	6%	clinical significance of the
GASTROINTESTINAL SYSTEM DISORDERS	Л			presence of NAb to Rebif®
Abdominal Pain	17%	22%	20%	is unknown. Comparison of
Dry Mouth	1%	1%	5%	the incidence of antibodies
LIVER AND BILIARY SYSTEM		170	570	to other products maybe
DISORDERS				misleading.
SGPT Increased	4%	20%	27%	DOSAGE AND
SGOT Increased	4%	10%	17%	ADMINISTRATION
Hepatic Function Abnormal	2%	4%	9%	Dosages of Rebif® shown to
Bilirubinaemia	1%	3%	2%	be safe and effective are 22
MUSCULO-SKELETAL SYSTE	м			mcg and 44 mcg sc tive.
DISORDERS				Rebif® should be
Myalgia	20%	25%	25%	administered, if possible, at
Back Pain	20%	23%	25%	the same time (preferably in
Skeletal Pain	10%	15%	10%	the late afternoon or
HEMATOLOGIC DISORDERS				evening) on the same three
Leukopenia	14%	28%	36%	days (e.g. Monday,
Lymphadenopathy	8%	11%	12%	Wednesday, and Friday) at
Thrombocytopenia	2%	2%	8%	least 48 hours apart each
Anemia	3%	3%	5%	week. Generally, patients
PSYCHIATRIC DISORDERS				should be started at 20% of
Somnolence	1%	4%	5%	the prescribed dose and
SKIN DISORDERS				increased over a 4-week
Rash Erythematous	3%	7%	5%	period to the targeted dose,
Rash Maculo-Papular	2%	5%	4%	either 22 mcg or 44 mcg sc
URINARY SYSTEM DISORDE	RS			tiw. Leukopenia or elevated liver function tests may
Micturition Frequency	4%	2%	7%	
Urinary Incontinence	2%	4%	2%	necessitate dose reduction or discontinuation of Rebif®
VISION DISORDERS				administration until toxicity
Vision Abnormal	7%	7%	13%	is resolved.
Xerophthalmia	0%	3%	1%	is resolved.
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Rebif<sup>®</sup> is intended for use under the guidance and supervision of a physician. It is recommended that physicians or qualified medical personnel train patients in the proper technique for self-administering subcutaneous injections using the pre-filled syringe. Patients should be advised to rotate sites for sc injections. Concurrent use of analgesics and/or antipyretics may help ameliorate flu-like symptoms on treatment days. Rebif<sup>®</sup> should be inspected visually for particulate matter and discoloration prior to administration.

Rx only. Manufacturer: EMD Serono, Inc., Rockland, MA 02370

**Co-marketed by:** EMD Serono, Inc., Rockland, MA 02370 Pfizer, Inc., New York, NY 10017

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