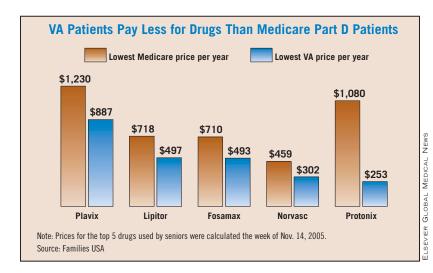
Practice Trends



Study: Medicare's New Drug Plan Won't Save Seniors Money

BY JENNIFER LUBELL

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edicare's new prescription drug benefit offers meager savings on drug prices, according to La Families USA survey.

For 19 out of the top 20 drugs prescribed to seniors in 2004 in several regions of the country, Families USA found that Medicare's prices were much higher than those negotiated by the Department of Veterans Affairs (VA). "For half of the top 20 drugs prescribed to seniors, the lowest price offered by any Medicare prescription drug plan was at least 48.2% higher than the lowest price available through the VA," the survey indicated.

The huge prices paid by seniors and taxpayers could have been avoided if Congress and the president had not caved in to the pressure of the drug lobby," said Ron Pollack, executive director of Families USA. "They prohibited Medicare from bargaining for cheaper prices and, to ensure that this would never change, they delegated the administration of the benefit to private plans, which have far less bargaining clout."

According to Peter Ashkenaz, deputy director of the Office of Public Affairs for the Centers for Medicare and Medicaid Services, Families USA just rehashed the old argument that there should be government price controls and a one-sizefits-all benefit.

The VA has a restricted formulary and limits where patients can get their drugs, he said. "You have to get your drugs from a VA doctor, at a VA facility. For example, in Georgia there are 9 VA pharmacies, compared [with] 1,833 local pharmacies in that state," Mr. Ashkenaz said in an interview.

The survey also compared the annual difference between the lowest VA prices and lowest Medicare drug plan prices among the top seven drugs prescribed for seniors. Huge differences were noted in a few of these drugs (see chart).

The total percentage difference between VA and Medicare plan prices may be even higher than 48%, however, since no single Medicare plan offers the lowest price for all 20 drugs compared with its plan competitors, the survey noted.

VA prices are lower for both generic and brand-name drugs, Families USA noted. Eighteen of the 20 most-prescribed medicines for seniors are brand-name drugs. For the two generic drugs, the median difference between the lowest Medicare drug plan and the lowest VA price was 95%.

Jeff Trewhitt, a spokesman for the Pharmaceutical Research and Manufacturers of America, agreed with CMS that it was unfair to compare Medicare's new drug plan to a government-mandated price control system such as the VA.

The VA is not a competitive marketplace. It has a mandatory 24% rebate, one of those special occasions where we have price controls in this country," he said in an interview. Even so, VA hospitals often try to negotiate something even higher than that percentage, he noted.

One thing to keep in mind is that VA hospitals and clinics make up only 1%-2% of the marketplace, Mr. Trewhitt said. "If we extended that type of mandatory rebate across the market, it would hurt the ability of the worlds' leading pharmaceutical and biotechnology companies to create new medicines.'

A report from the nonpartisan Congressional Budget Office said the best way to achieve cost savings was to provide drug coverage using a wide range of competitive private health plans.

BONIVA® (ibandronate sodium) TABLETS BRIEF SUMMARY CONSULT PACKAGE INSERT FOR FULL PRESCRIBING INFORMATION

- NTRAINDICATIONS

 Nown hypersensitivity to BONIVA or to any of its excipients

 Uncorrected hypocalcemia (see PRECAUTIONS: General)
- Inability to stand or sit upright for at least 60 minutes (see DOSAGE AND ADMINISTRATION)

WARNINGS
BONIVA, like other bisphosphonates administered orally may cause upper gastrointestinal disorders such as dysphagia, esophagitis, and esophageal or gastric ulcer (see PRECAUTIONS).

PRECAUTIONS: General
Mineral Metabolism: Hypocalcemia and other disturbances of bone and mineral metabolism should be effectively treated before starting BONIVIA therapy. Adequate intake of calcium and vitamin D is important in all patients.

Upper Gastrointestinal Effects: Bisphosphonates administered orally have been associated with dysphagia, esophagitis, and esophageal or gastric ulcers. This association has been reported for bisphosphonates in postmarketing experience but has not been found in most preapproval clinical trials, including those conducted with BONIVIA. Therefore, patients should be advised to pay particular attention to and be able to comply with the dosing instructions to minimize the risk of these effects (see DOSAGE AND ADMINISTRATION).

use auter to usunpy winn me gosing instructions to minimize the risk of these effects (see DOSAGE AND ADMINISTRATION).

Severe Renal Impairment: BONIVA is not recommended for use in patients with severe renal impairment (creatinine clearance < 30 mL/min).

Jaw Osteoneconsis: Osteonecrosis, primarily in the jaw, has been reported in patients treated with bisphosphonates. Most cases have been in cancer patients undergoing dental procedures, but some have occurred in patients with postmenopausal osteoporosis or other diagnoses. Known risk factors for osteonecrosis include a diagnosis of cancer, concomitant therapies (eg, chemotherapy, radiotherapy, corticosteroids), and co-morbid disorders (eg, anemia, coagulopathy, infection, pre-existing dental disease). Most reported cases have been in patients treated with bisphosphonate britary unsuppose the been in patients treated varilly. For patients who develop osteonecrosis of the jaw (ONU) willie on bisphosphonate therapy, dental surgery may exacerbate the condition. For patients requiring dental procedures, there are no data available to suggest whether discontinuation of bisphosphonate treatner reduces the risk of ONU. Clinical judgment of the treating physician should guide the management plan of each patient based on individual benefit/risk assessment.

patient based on individual benefit/risk assessment. Musculoskeldal Pair: In postmarketing experience, severe and occasionally incapacitating bone, joint, and/ or muscle pain has been reported in patients taking bisphosphonates that are approved for the prevention and treatment of osteoporosis (see ADVERSE REACTIONS). However, such reports have been infrequent. This category of drugs include BONIVA (landronate sodium) Tables. Most of the patients were postmenopausal women. The time to onset of symptoms varied from one day to several months after starting the drug. Most patients had reclined or symptoms after stopping. A subset had recurrence of symptoms when rechallenged with the same drug or another bisphosphonate. In placebo-controlled studies with BONIVA, the percentages of patients with these symptoms were similar in the BONIVA and placebo groups.

suurus wur Durwyk, rie percentages of patients with these symptoms were similar in the BONIWA and placebo groups.

Information for Patients: Patients should be instructed to read the Patient Information Leaflet carefully before taking BONIWA, to re-read it each time the prescription is renewed and to pay particular attention to the dosing instructions in order to maximize absorption and clinical benefit.

BONIWA should be taken at least 60 minutes before the first food or drink (other than water) of the day and before taking any oral medications containing multivalent cations (including antacids, supplements or vitaminis).

-To facilitate delivery to the stomach, and thus reduce the potential for esophageal irritation, BONIWA tablets should be swallowed while with a full glass of plain water (6 to 8 oz) while the patient is standing or sitting in an uproprit position. Patients should not lie down for 60 minutes after taking BONIWA.

-Plain water is the only drink that should be taken with BONIVA. Please note that some mineral waters may have a higher concentration of calcium and therefore should not be used.

-Patients should not chew or suck the tablet because of a potential for cropharyngeal ulceration.

-The BONIWA 150-rng tablet should be taken on the same date each month file the

лорпки упуссы инсегации.
The BONIVA 150-mg tablet should be taken on the same date each month (ie, the attent's BONIVA day).

ient's BUNIVA day), the once-monthly dose is missed, and the patient's next scheduled BONIVA day more than 7 days away, the patient should be instructed to take one BONIVA 1-mg tablet in the morning following the date that it is remembered (see DOSAGE D ADMINISTRATION). The patient should then return to taking one BONIVA-1-mg tablet every month in the morning of their chosen day, according to their ginal schedule.

original schedule.

The patient must not take two 150-mg tablets within the same week. If the patient's next scheduled BONIVA day is only 1 to 7 days away, the patient must wait until their next scheduled BONIVA day to take their tablet. The patient should then return to taking one BONIVA 150-mg tablet every month in the morning of their chosen day, according to their original schedule.

Patients should receive supplemental calcium and vitamin D if dietary intake is inadequate, Intake of supplemental calcium and vitamin D should be delayed for at least 60 minutes following oral administration of BONIVA in order to maximize absorption of BONIVA.

absorption of BUNIVA.

Physicians should be alert to signs or symptoms signaling a possible esophageal reaction during therapy, and patients should be instructed to discontinue BONIVA and seek medical attention if they develop symptoms of esophageal irritation such anew or worsening dysphagia, pain on swallowing, retrostemal pain, or heartburn.

new or worsening dysphagia, pain on swallowing, retrosternal pain, or heartburn. **Drug Interactions Calcium Supplements/Antacids:** Products containing calcium and other multivalent cations (such as aluminum, magnesium, iron) are likely to interfere with absorption of BONIVA BONIVA should be taken at least 60 minutes before any oral medications containing multivalent cations (including antacids, supplements or vitamins) (see **PRECAUTIONS:** Information for **Patients**).

REPACAUTIONS: Information for **Patients).

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in luman peripheral lymphocytes, each with and without metabolic activation. Ibandronate was not genotoxic in the in vivo mouse micronucleus tests for chromosomal damage.

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Impairment of Fertility: In female rats treated from 14 days prior to mating through gestation, decreases in fertility, corpora lutea, and implantation sites were observed at an oral dose of 15 mg/dg/day (45 times human exposure at the recommended daily oral dose of 15 mg, and 13 times human exposure at the recommended once-monthly oral dose of 150 mg, based on AUC comparison).

Pregnancy: Pregnancy Category C: In female rats given oral doses of 1, 4, or 16 mg/kg/day beginning 14 days before mating and continuing through lactation, maternal deaths were observed at the time of delivery in all dose groups (3 times human exposure at the recommended once-monthly oral dose of 2.5 mg or 1 times human exposure at the recommended once-monthly oral dose of 150 mg, based on AUC comparison). Perinatal pup loss in dams given 16 mg/kg/day (45 times human exposure at the recommended once-monthly oral dose of 150 mg, based on AUC comparison). Was likely related to maternal dystooic. In pregnant rats given oral doses of 6. 20, or 60 mg/kg/day during gestation, calcium supplementation (32 mg/kg/day by subcutaneous injection from gestation day 18 to parturition) did not completely prevent dystocia and periparturient mortality in any of the treated groups (16 times human exposure at the recommended once-monthly oral dose of 150 mg, based on AUC comparison). A low incidence of postimplantation loss was beserved in rats treated from 14 days before mating through teaching dystocia and periparturient mortality in any of the treated groups (16 times human exposure at the recommended once-monthly oral dose of 150 mg, based on AUC comparison), Periparturient mortality has also been observed in rats treated from 14 days before mating through lactation day 21 (following dosure

trate most common reason for windrawar.

Table 1 lists adverse events from the Treatment and Prevention Studies reported in 2% of patients and in more patients treated daily with BONIVA than patients treated with placebo. Adverse events are shown without attribution of causality. Table 1: Adverse Events Occurring at a Frequency 2% and in More Patients Treated with BONIVA than in Patients Treated with Placebo Daily in the Octoopropies Treatment and Preventing Studies.

Asthenia	2.3	3.5
Allergic Reaction	1.9	2.5
Digestive System		
Dyspepsia	9.8	11.9
Diarrhea	5.0	6.8
Tooth Disorder	2.3	3.5
Vomiting	2.1	2.7
Gastritis	1.9	2.2
Metabolic and Nutritional Dis	orders	
Hypercholesterolemia	4.2	4.8
Musculoskeletal System		
Myalgia	5.1	5.7
Joint Disorder	3.3	3.6
Arthritis	2.7	3.2
Nervous System		
Headache	5.8	6.5
Dizziness	2.6	3.7
Vertigo	2.5	3.0
Nerve Root Lesion	1.9	2.2
Respiratory System		
Upper Respiratory Infection	33.2	33.7
Bronchitis	6.8	10.0
Pneumonia	4.3	5.9
Pharyngitis	1.5	2.5
Jrogenital System		
Urinary Tract Infection	4.2	

Once-Monthly Dosing: In a 1-year, double-blind, multicenter study comparing BONIVA 2.5 mg once daily and BONIVA 150 mg once monthly in women with postmeropausal osteoporosis, the overall safety and fuerability profiles of the two oral dosing regimens were similar. The incidence of serious adverse events was 4.8% in the BONIVA 2.5 mg daily group and 7.1% in the BONIVA 150 mg once-monthly group. The percentage of patients who withdrew from treatment due to adverse events was approximately 8.9% in the BONIVA 2.5 mg daily group and 7.8% in the BONIVA 150 mg once-monthly group. Table 2 is the adverse events reported in 2% of patients without attribution of causality.

2% of patients without attribution of causairty.

Table 2: Adverse Events with an Incidence of at Least 2% in Patients Treations 2.5 mg Patients 2.5 m

with BONIVA 150 mg Once Monthly or 2.5 mg Daily			
Body System/Adverse Event	BONIVA	BONIVA	
	2.5 mg daily	150 mg monthly	
	%	%	
	(n=395)	(n=396)	
Vascular Disorders			
Hypertension	7.3	6.3	
Gastrointestinal Disorders			
Dyspepsia	7.1	5.6	
Nausea	4.8	5.1	
Diarrhea	4.1	5.1	
Constipation	2.5	4.0	
Abdominal Pain ^a	5.3	7.8	
Musculoskeletal and Connective			
Arthralgia	3.5	5.6	
Back Pain	4.3	4.5	
Pain in Extremity	1.3	4.0	
Localized Osteoarthritis	1.3	3.0	
Myalgia	0.8	2.0	
Muscle Cramp	2.0	1.8	
Infections and Infestations			
Influenza	3.8	4.0	
Nasopharyngitis Bronchitis	4.3	3.5	
	3.5	2.5	
Urinary Tract Infection	1.8	2.3	
Upper Respiratory Tract Infection	2.0	2.0	
Nervous System Disorders			
Headache	4.1	3.3	
Dizziness	1.0	2.3	
General Disorders and Administra Influenza-like Illness ^b	ntion Site Conditions 0.8	3.3	
Skin and Subcutaneous Tissue Di	sorders		
Rash ^c	1.3	2.3	
Psychiatric Disorders			

were noted or true is bing once-montiny administration in the 1-year study. OVERDIOSAGE: No specific information is available on the treatment of overdosage with BONIVA. However, based on knowledge of this class of compounds, ora overdosage may result in hypocalcemia, hypophosphatemia, and upper gastrointestinal adverse events, such as upset stomach, dyspepsia, esophagilis gastritis, or uicer. Milk or antacids should be given to bind BONIVA. Due to the risk of esophagila irritation, vomiting should not be induced, and the patient should remain fully upright. Dialysis would not be beneficial.



Pharmaceuticals

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