Feds Will Monitor EHR Adoption Gap Annually

BY ELAINE ZABLOCKI Contributing Writer

SAN DIEGO — Government strategies for health information technology will aid physicians by lowering the cost, improving the benefits, and lowering the risks, said David J. Brailer, M.D., Ph.D., national coordinator for health information technology, in a keynote address at the annual meeting of the American Health Lawyers Association.

Information technology "is a tectonic issue for physicians, one that separates old from young, progressive from Luddite, and those who want to be part of a performance-based future from those who want to practice the way they have for years," said Dr. Brailer of the Department of Health and Human Services, Washington.

INDEX OF ADVERTISERS

Insurance	49
Astellas Pharma US, Inc. Adenoscan	65-66
AstraZeneca LP.	
Crestor	10a-10b
Bayer HealthCare LLC	
ALEVE	41
Forest Pharmaceuticals, Inc.	
Combunox	7-10
Campral	38a-38b
Namenda Lexapro	46a-46b, 69-73 66a-66b
1	
HemoSense, Inc. INRatio	20
Hoffmann-La Roche Inc. Corporate	79
Janssen Pharmaceutica Products, L.P.	
Razadyne	33
King Pharmaceuticals, Inc.	
Sonata	18a-18b
LifeScan, Inc.	
OneTouch	32
Eli Lilly and Company	
Humalog	83-84
Merck & Co., Inc.	
Zocor	22a-22b
Vytorin	34a-34b, 35
Fosamax Plus D Zetia	50a-50d, 51 62a-62b
	02a-02t
Novo Nordisk Pharmaceuticals, Inc. Corporate	28
NovoLog	77
Organon Pharmaceuticals, USA Inc. /	
Ligand Pharmaceuticals	
Avinza	54a-54b
Pfizer Inc.	
Viagra	3-4
Lyrica	13-17
Corporate Zoloft	25, 27
Zololi Caduet	37-38 42-45
National Pain Forum 2005	48
Lipitor	53-54
Reliant Pharmaceuticals, Inc.	•••••
Omacor	21-22
Sankyo Pharma, Inc.	
Benicar	74a-74d, 75
Sanofi Aventis Ambien CR	81
Sepracor, Inc. Lunesta	59-62
Wyeth Pharmaceuticals Inc.	
, c i namavounoulo illo:	
Effexor XR	28a-28d

"We're trying to be nonregulatory, to use a market-based approach, and that means we want to work with the willing. Surveys show that many physicians, at least half today, would do this if they could figure out how to do it," he said.

One barrier to adoption of electronic health records (EHRs) is the variety of products on the market. Certifying a basic, minimally featured EHR system will aid physicians in making rational purchasing decisions, Dr. Brailer said.

Another barrier to adoption of EHRs is the current lack of a sound business model. A "pay-as-you-go" financial model is not feasible, and financial incentives will be needed to accelerate the transition, Dr. Brailer said, without specifying any further

Large physician groups and hospitals are far ahead of small physician offices in adopting EHRs. According to Jodi Goldstein Daniel, a Department of Health and Human Services senior staff attorney on

health information technology issues who also spoke at the meeting, more than 50% of large practices have adopted EHRs. In contrast, a much smaller number of small practices, only 13%, have adopted them.

Dr. Brailer's office plans to monitor the adoption gap annually, to see whether it is closing, whether certified technologies are being used, and whether rural practices and other practices with special needs require some kind of safety net.

What blood-borne virus infects 4 times more Americans than HIV?

HEPATITIS C

2 out of 3 people with Hep C are undiagnosed

- Don't rely on liver enzyme tests alone: 1 out of 3 people with Hep C has normal ALTs
- Ask all of your patients about their risk for Hep C, because patients treated early may respond better
- Consider offering a Hep C test whenever you test for HIV or HBV

STOP IT SOONER THAN LATER. SCREEN.



For more information, log on to www.diagnosehepc.com or call 1-888-HEPC-055. This information is intended only to supplement your efforts as a healthcare professional. It is not a substitute for your medical judgment or expertise



Pharmaceuticals

© 2004 by Hoffmann-La Roche Inc. All rights reserved