

The benefits of doing ultrasound exams in your office

Family medicine ultrasound is more accurate, more cost-effective, and less time-consuming than you might imagine. Here's how it can improve your care.

Point-of-care ultrasound is increasingly being integrated into clinical practice, as an adjunct to the physical examination and patient history,¹ and into medical school curricula across North America.^{2,3} Research confirms that this technology improves patient survival in emergency medicine settings;⁴ however, the benefits of point-of-care ultrasound administered by family physicians (FPs) in the office setting are less well documented.

Here we provide a comprehensive review of the indications for ultrasound in the office setting, which range from diagnosing musculoskeletal injuries and guiding injections to screening for abdominal aortic aneurysm (AAA). We also address the accuracy and cost-effectiveness of ultrasound use and the training needed to make family medicine ultrasound (FAMUS) successful.

Ultrasound: A useful screening tool for abdominal aortic aneurysm

The US Preventive Services Task Force (USPSTF) recommends one-time screening for abdominal aortic aneurysm (AAA) in men ages 65 to 75 years who have ever smoked (See: <http://www.uspreventiveservicestaskforce.org/Page/Document/UpdateSummaryFinal/abdominal-aortic-aneurysm-screening>.) Ultrasound is a reliable tool for identifying AAA⁵ (FIGURE 1); its sensitivity and specificity range from 94% to 98.9% and 98% to 100%, respectively.⁶⁻⁹ It is also

superior to physical examination for AAAs,¹⁰ which has a sensitivity of 29% for small AAAs (30-39 mm) and 76% for larger AAAs (>50 mm).¹¹

Most importantly, research has demonstrated that long-term mortality benefits are associated with ultrasound screening of asymptomatic patients for AAA. For example, one study found that screening asymptomatic men ages 65 to 74 (a population-based sample, with no particular risk factors) for AAA resulted in a reduction in all-cause mortality and that the benefit of AAA-related mortality continued to accumulate throughout follow-up.¹²

In fact, nationwide programs to screen for AAA using ultrasound have been established in England, Northern Ireland, Scotland, Sweden, the United States, and Wales to help prevent deaths associated with AAA rupture.¹³ Despite the documented benefits of ultrasound screening for AAA, a large retrospective cohort study conducted in an American integrated health care system found that only about 9% of patients eligible for screening according to USPSTF guidelines were screened for AAA with ultrasound in primary care practices in 2012.¹⁴

While most AAA screening occurs in the hospital, screening for the condition can be just as easily and effectively performed in an FP's office or outpatient clinic. A Canadian prospective observational study demonstrated that aortic diameter measurements were comparable whether they were obtained

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**Do you perform
ultrasound exams
in your office?**

- Yes
 No

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TABLE

Overview of research involving family medicine ultrasound

Study	N	Type of study/ gold standard	Indication	Statistical analysis	Practitioner and training	Location
Blois, et al, 2012 ¹⁵ (Canada)	45	Prospective observational/ radiologist performed scan	AAA screening	Sensitivity 100%; Specificity 100%	Family medicine resident who participated in a national emergency ultrasound course and performed at least 50 scans	Office
Vourvouri, et al, 2001 ¹⁶ (Netherlands)	100	Prospective observational/ cardiologist with standard machine	AAA screening	Sensitivity 88%; Specificity 98%; Accuracy 98%	Cardiologist with portable ultrasound machine	Outpatient clinic
Everett and Preece, 1996 ¹⁹ (United Kingdom)	240	Prospective observational	Fetal heart rate to predict survival to 20 weeks	Sensitivity 97%; Specificity 98%	General practitioner and midwife who received ultrasound training at a local hospital	Office
Rodney, et al, 1990 ²⁰ (United States)	186	Prospective observational/ date of delivery	Gestational age, predicting date of delivery	Accuracy 96%	Family physicians who participated in a 3-day ultrasound course and had 15-25 supervised scans	Office; community health center
Keith and Frisch, 2001 ²¹ (United States)	91	Retrospective chart review/ radiologist	Gestational age	Mean difference of 1.5 days between physician and radiologist for predicted date of delivery	Family medicine residents supervised by family physicians who participated in 3 didactic lectures and a 4-hour workshop every year for 3 years	Family practice residency clinic
Ornstein, et al, 1990 ²² (United States)	498	Retrospective/ date of delivery	Gestational age plus fetal death, multiple gestations	Mean difference between predicted and actual date of delivery of 1.1 days	Family physicians who participated in 6.5 days of course work and an ultrasound laboratory apprenticeship	Office
Hahn, et al, 1988 ²³ (United States)	248	Retrospective/ radiologist	12 obstetrical indications	86% of scans deemed of acceptable quality	Family physicians who participated in 5 days of lectures and hands-on coursework in obstetric ultrasound and 3 half-days of apprenticeship in an ultrasound laboratory	Office
Stein, et al, 2008 ²⁴ (Tanzania)	542	Retrospective/ specialist sonographer	Fetal heartbeat, fetal position, twin pregnancies, vaginal bleeding	100% agreement with specialist for identification of fetal heartbeat, fetal position, twin pregnancies	Midwives who received 2 months of training in basic obstetrical ultrasound	Maternity unit of a rural district hospital
Mjølstad, et al, 2012 ³⁰ (Norway)	92	Prospective observational/ cardiologist	Left ventricular function	Non-significant difference between family physicians' scans and cardiologists' scans	Family physicians with 8 hours of training	Office

TABLE

Overview of research involving family medicine ultrasound (*cont'd*)

Study	N	Type of study/ gold standard	Indication	Statistical analysis	Practitioner and training	Location
Bornemann and Bornemann, 2014 ³¹ (United States)	N/A	Prospective observational	Family physician perspectives on bedside ultrasound	Easy to learn and effective	Family physicians who participated in a 16-hour initial training session and 25 supervised scans	Outpatient and inpatient clinic
Chan, et al, 1999 ³² (Australia)	273	Retrospective descriptive	Abdominal and pelvic problems	57% of patients required ultrasound; 14% of those led to diagnosis	Family physician	Office
Siepel, et al, 2000 ³³ (United States)	72	Prospective observational	Ultrasound-assisted physical examination	31% of patients had abnormalities not detected with physical examination	Family physician	Office
Rosenthal, et al, 1994 ³⁴ (United States)	189	Prospective observational	Screen for abdominal pathology	22% of patients had abnormalities not detected with physical examination	Family physician who participated in seminars and supervised sonography	Office

AAA, abdominal aortic aneurysm; N, number of patients.

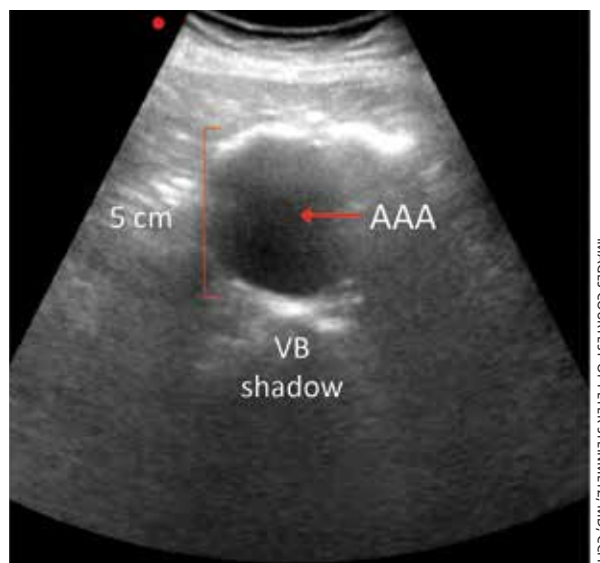
by ultrasound performed by an office-based physician (who had completed an emergency ultrasonography course and performed at least 50 ultrasonographer-supervised ultrasound scans of the aorta), or by a hospital-based technologist whose scans were then reviewed by a radiologist.¹⁵ (See the TABLE for an overview of the research involving family medicine ultrasound, page 518.)

The office-based scans had a high degree of correlation (0.81) with the hospital-based ones, a sensitivity and specificity of 100%, and lasted a mean of 3.5 minutes. The researchers concluded that ultrasound screening for AAA can be safely performed in the office setting by FPs who are trained to use point-of-care ultrasound technology, and that the screening can be completed within the time constraints of a typical family practice office visit.¹⁵

In a separate study, cardiologists compared hand-held ultrasound screening for AAA to standard 2-dimensional echocardiography. This study found that screening for AAA in an outpatient clinic with a hand-held ultrasound device is feasible and accurate with a sensitivity of 88% and a specificity of 98%.¹⁶

FIGURE 1

Abdominal aortic aneurysm



AAA, abdominal aortic aneurysm; VB, vertebral body.

Ultrasound in the obstetrician's office— and the FP's office, too

The use of ultrasound in obstetrics (FIGURE 2) is particularly well documented,

FIGURE 2

Intra-uterine pregnancy

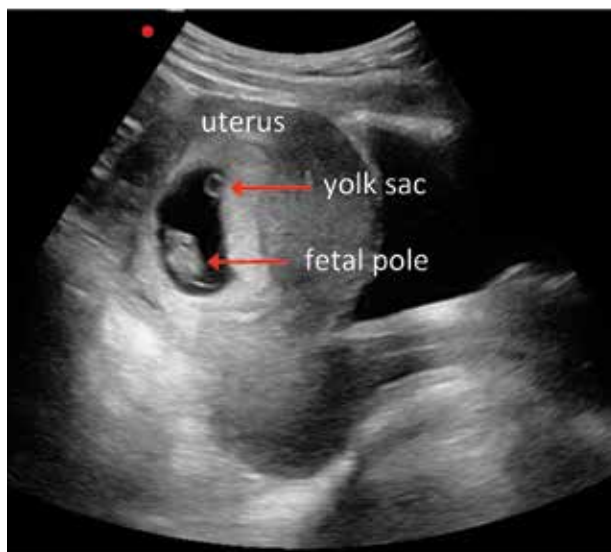


FIGURE 3

Severe left ventricular dysfunction



Subxiphoid view.
LA, left atrium; LV, left ventricle; RA, right atrium; RV, right ventricle.

with evidence supporting the use of FAMUS for various obstetrical indications dating back 30 years.¹⁷ The American Academy of Family Physicians has a position paper endorsing diagnostic ultrasound for women's health care and has offered obstetric ultrasound courses organized by, and for, FPs since 1989.¹⁸

In a prospective observational study conducted in the United Kingdom, an FP and a nurse midwife used ultrasound to assess 240 pregnant women presenting with vaginal bleeding in early pregnancy.¹⁹ Fetal heartbeat detection by an office ultrasound scan predicted fetal progression to 20 weeks with a sensitivity of 97% and a specificity of 98%. The clinicians also detected anomalies such as molar pregnancy, blighted ovum, and ectopic pregnancy.

FAMUS and its ability to accurately estimate delivery date was examined in another prospective study involving 186 patients at a community health center.²⁰ Accuracy for the estimated date of delivery was 96% using stratified confidence intervals for first-, second-, and third-trimester examinations. The office-based ultrasound scans also detected one case of placenta previa, one fetal death, and 2 unsuspected twin pregnancies. Another study showed no difference in estimations of gestational age provided by ultrasound performed by supervised FP residents with 3 years' ultrasound training (including 3 lectures per year and an annual 4-hour workshop), and radiologists.²¹

Further evidence that FAMUS can confirm fetal death and multiple gestations was provided by a retrospective review of almost 498 obstetric ultrasound examinations.²² FPs accurately predicted the presence or absence of fetal death, multiple gestations, and the estimated date of confinement. Another study demonstrated that 86% of 248 FP obstetrical scans were judged acceptable by a radiologist, 10% were repeated due to technical errors and subsequently found to be acceptable, and 3% were unacceptable and referred for formal ultrasound.²³ These scans were performed by FPs who completed 5 days of theory and hands-on training and 3 half-days of apprenticeship in an ultrasound laboratory.

In a study conducted in Tanzania, bedside ultrasound scans performed by nurse midwives had 100% agreement with scans performed by a sonographer when evaluating for twins, the presence of fetal heartbeat, or fetal positioning. Overall, bedside ultrasound aided in the diagnosis (39%) and management plan (22%) of 542 patients.²⁴ It is important to note, as highlighted in a multisite study, that

consultation with specialists when appropriate is paramount to the successful use of ultrasound by the FP for prenatal care.²⁵

Guiding joint injections, assessing LV function

Sports/exercise medicine. FPs with expertise in sports and exercise medicine commonly use office ultrasound to diagnose musculoskeletal (MSK) injuries, including rotator cuff tears, muscle ruptures, tendinitis, and bursitis.²⁶ It is superior to magnetic resonance imaging (MRI) in terms of cost-to-benefit ratio, precision, and sensitivity (due, in part, to the fact that clinicians can obtain patient feedback during the examination).²⁶ In addition, a review of office-based procedures for MSK indications demonstrated the usefulness of ultrasound for the guidance of joint aspirations and joint and tendon injections.²⁷ Ultrasound guidance is commonly used to ensure procedural accuracy during aspirations and injections of the shoulder (glenohumeral joint; subacromial bursa), elbow, wrist (carpal tunnel tendons), hip, knee, and ankle.²⁷⁻²⁹

■ **Cardiology** (FIGURE 3). General practitioners in Norway found that 8 hours of training on a hand-held ultrasound device was sufficient to assess left ventricular function with a sensitivity and specificity of 78% and 83%, respectively.³⁰ Their measurements of septal mitral annular excursion (a surrogate measurement of left ventricular function) were similar to those of a cardiologist using the same device and added no more than 5 minutes to the examination.

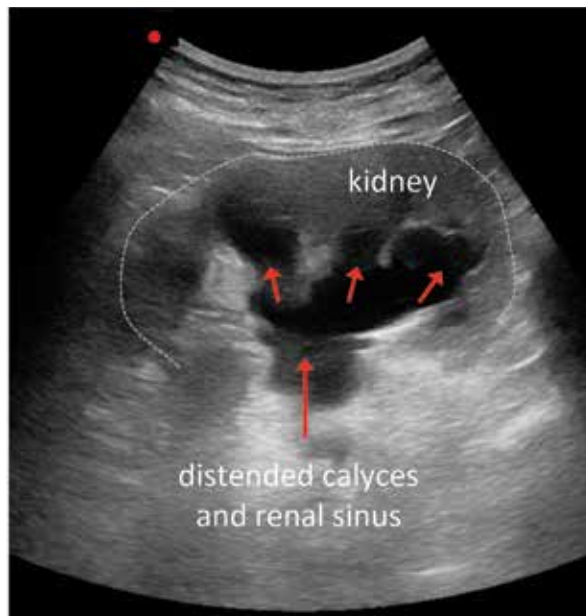
■ **Other uses.** In a separate study, military FPs with 16 hours of training found that FAMUS was easy to learn and effective in the outpatient and inpatient setting for the detection of AAA, trauma, musculoskeletal injuries, and certain obstetric, echocardiographic, and biliary indications.³¹ They reported that the average time spent per ultrasound examination was one to 5 minutes for the majority of the indications.

The authors of a retrospective study involving a suburban family practice reported that FAMUS was successfully used to identify the causes of epigastric and right upper quadrant pain, and to check post-void residual urinary bladder volume.³²

FIGURE 4
Gallstones within the gallbladder lumen



FIGURE 5
Hydronephrosis



■ **The ultrasound-assisted physical examination** can detect pathologies not apparent on history and physical examination alone (FIGURES 4 and 5). In one study, an FP used ultrasound in the office to identify

➤ **Despite the documented benefits of ultrasound screening for an abdominal aortic aneurysm, only about 9% of patients received this screening in a primary care practice in 2012.**

pathologies in 31% of patients that were not detected on physical examination alone. The pathologies included AAAs, a thyroid cyst, mitral stenosis, gallstones, renal cysts, urinary retention, hydronephrosis, ectopic kidney, and an endometrial tumor.³³

In another study, an FP performed ultrasound examinations on 189 patients during their annual exams.³⁴ The technology identified pathologies that were not suspected after clinical assessment in 22% of these patients. With the emphasis in the current clinical landscape on choosing diagnostic tests wisely, it will be important to determine if findings like these positively impact patient care.^{35,36}

Portable ultrasound machines are affordable

The relative affordability of portable ultrasound contributes to the cost-effectiveness of FAMUS. For FPs seeking to initiate an office-based ultrasound program, expenses to consider include the price of the machine itself, which ranges from \$7500 to \$50,000, depending on the technology included. Other expenses include the cost of disposables (eg, ultrasound gel and disinfectant wipes or spray), which may total about \$400 per year.

■ **In-office exams facilitate savings elsewhere.** Other factors that contribute to the cost-effectiveness of FAMUS include reduced radiologist expenses and hospital visits. The cost savings of in-office ultrasound was highlighted almost 30 years ago when the cost of a FAMUS obstetrical scan was reported to be half that of a radiologist scan.²³ This same study reported that increased costs for additional investigations caused by incidental findings using FAMUS could be offset by the decreased costs associated with an earlier diagnosis of serious conditions.²³

A 2002 study demonstrated that office-based FAMUS scans (N=131) reduced the number of hospital scans, emergency admissions, and outpatient and inpatient hospital visits.³⁷ Although the unit cost of a FAMUS scan was higher than an inpatient one, the total cost of the FAMUS scan was lower due to decreased hospital visits. In addition, research has shown that patients are more satisfied with office-based ultrasound examinations

and prefer ultrasound performed by their FP to hospital-based ultrasound scans.^{31,37}

Training: Cost and availability

Training in office-based ultrasound is available at the undergraduate, postgraduate, and continuing medical education levels. Undergraduate bedside ultrasound education is evident in medical schools around the globe including in Australia, Austria, Canada, China, Germany, France, the United States, and the United Kingdom.³ In an American survey of family medicine residency programs published in 2015, only 2.2% reported an established ultrasound curriculum; however, 29% had started a program within the past year.³⁸ In Canada, one- and 2-day bedside ultrasound courses are offered to family medicine residents at a number of universities. And continuing medical education (CME) courses in bedside ultrasound are available to physicians on a regular basis internationally.³⁹ In North America, CME courses exist specifically for urban and rural family medicine clinicians,⁴⁰⁻⁴³ and offer training for a wide range of applications.

Courses are often available for \$1000 to \$2000. Many of these courses run over a one- to 3-day period. Some provide a general overview of ultrasound for the primary care physician while others specialize in topics such as musculoskeletal uses, obstetric uses, or emergency department echocardiography.⁴⁰⁻⁴⁴

Challenges remain

More research is necessary to demonstrate that office-based ultrasound produces patient outcomes that are comparable to those resulting from hospital-based ultrasound. Also, bedside ultrasound is only as good as the operator who performs the examination,⁴⁵ which highlights the importance of developing bedside ultrasound training programs tailored for FPs. National policies are essential for standardizing indications, training, and credentialing so that this effective tool can be used in a safe and effective manner.

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The average time spent per ultrasound examination is one to 5 minutes for the majority of indications.



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